



NEWBITS

NEW Business models for Intelligent Transport Systems





Communities of Interest for the advancement of new collaborative business models of C-ITS products and services NEWBITS Network Platform

Webinar

26th June 2018 – 16:00 CET | 15:00 GMT | 10:00 EDST



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 723974.

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What you will learn

EU-Project

Get to know
the NEWBITS
project and its
goals

**Communities
of
Interest**

Find out how
Cols can
support the
crafting new
business
models for ITS

**NEWBITS
Network
Platform**

Learn how the
NNP supports
the successful
operation of
Cols



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ITS related Communities of Interest



Sustainable intercity mobility



Efficient traffic management systems



Synchromodal solutions for goods transport on water



Predictive maintenance for rail



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Speakers

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Status quo in ITS deployment

Achievements



Basic technology of C-ITS developed and improved in past decade



Technical feasibility demonstrated in many projects



Standards developed as result of projects

Obstacles



Services not resonate with **consumer needs**



Insufficient time spent on last mile effort: **no clear business models**



Redundancy: many ITS projects have been launched without a full evaluation of existing solutions



Difficult cooperation frameworks between private and public actors + development of multiple and competing technologies



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Facts about NEWBITS

- **Aim** | An improved the understanding of the conditions affecting Intelligent Transport Systems (ITS) innovation deployment using an improved value network-based framework that
 - minimizes failures inherent to (C-)ITS innovation diffusion
 - evolves current business models
 - identifies effective incentives to accelerate (C-)ITS deployment
- **Funding** | Horizon 2020
Smart, Green and Integrated Transport
- **Duration** | 30 months (Oct 2016 – Mar 2019)
- **Partners** | 9 partners from 6 countries
- **Coordinator** | Viara Bojkova, Ortelio





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Four communities of interest (Cols)

Speaker

Isidoros Passas
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intelspace
innovation technologies



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Community of Interest (Col) definition

A Community of Interest (Col) is an **agglomeration of people -or actors** in general, such as organizations- that are concerned with the **exchange of information in some subject area** [1] or that **share a common goal or environment** [2].

The Col is a broad concept that can be used for any **group of actors, organizations or stakeholders operating within a given field and/or environment that exchange information and strive towards a common goal.**

Joining together an assortment of ITS actors and stakeholders into a Col **that operates together can be an important step towards moving from ITS to Collaborative ITS, and the benefits that they entail** [3].

More information in <http://newbits-project.eu/publications/deliverables/>

- D6.1 Col configuration synthesis report

[1] Renner, S. (2001). A community of interest approach to data interoperability. In *Federal database colloquium* (Vol. 1, p. 2).

[2] Aiello, W., Kalmanek, C., McDaniel, P., Sen, S., Spatscheck, O., & Van der Merwe, J. (2005). Analysis of communities of interest in data networks. In *International Workshop on Passive and Active Network Measurement* (pp. 83-96). Springer Berlin Heidelberg.

[3] Piorkowski, M. (2010). Collaborative transportation systems. In *Wireless Communications and Networking Conference (WCNC), 2010 IEEE* (pp. 1-6). IEEE.



Cols justification (Why?)

- Cols offer **close communication** and **better flow of information** regarding the fields of C-ITS and ITS.
- The **bottom up design** approach guarantees that information will be about things Cols member's care about.
- Cols Members will be aiming to **expand their businesses**.
- Cols will operate with **clear and simple processes** designed with an **important measurable impact**.
- The **additional knowledge offered** by the Cols will allow for observations that lead to discoveries.
- The enhancement of communication, while **assuring privacy and business secrets, between stakeholders in the Cols**, will be one of their success factors.
- Better **knowledge of the market and their members via the Cols**, will allow stakeholders to **design products that fit specific needs**.



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Sustainable Intercity Mobility

Intelligent carpooling services for city communities

A CoI built around

- intelligent carpooling
- and car-sharing services

made possible by advanced C-ITS platforms that provide state of the art capabilities such as coordinating different route planners and providing real-time routing advice.

The **scope** is to improve

- traffic flows,
- reduce emissions and
- increase urban road transport efficiency.
- End users also benefit from lower cost.

A CoI for a better quality of life in your daily transport with NEWBITS.



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Efficient Traffic Management Systems

An energy efficient service for city intersections

A Col built around

- the installation and use of intelligent traffic management control systems

that provide

- adaptive traffic control strategies,
- which instruct drivers on how to move efficiently in order to expend less time and energy in intersections.

The scope is to improve the flow of traffic and reduce delays and carbon emissions.

A Col to identify new and to expand business opportunities on collaborative intelligent transport systems.



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Synchro-modal solutions for goods transport on water

Using real-time data to decrease idle time and increase efficiency of hinterland transport

This Col is built around

- water transport efficiency-maximizing solutions using synchromodality,
- which refers to the possibility of choosing the most optimal transport modality at transshipment points.

The scope is to achieve better planning and shorter transport times by better insight into the logistics chain and the resulting decrease of idle time.

A Col that improves the collaborative decision-making process across the various stakeholders.



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Railway customer satisfaction and safety

Predictive maintenance for cost reduction and safety in railway operation

A Col built around

- predictive maintenance for railway networks,
- identifying and reporting potential issues requiring repair before damages and delays appear.

The scope is to improve service efficiency and increase passenger safety.

A Col to foster a fully integrated business network modelling approach to railway industry.

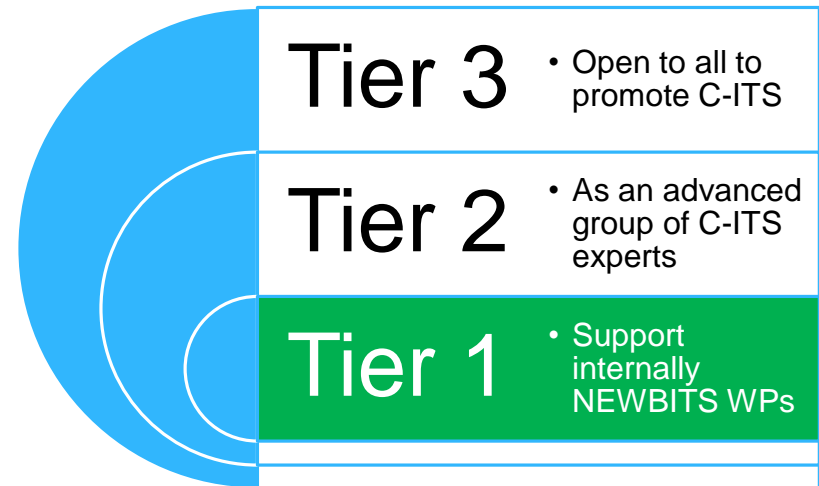


Cols three tiers of membership – Tier 1

Supports internally NEWBITS project.

To perform

- the benchmarking of ITS innovations
- the mapping exercise of value flows
- the development of (C-) ITS business case guidelines
- the evaluation of risks and benefits of the new business models

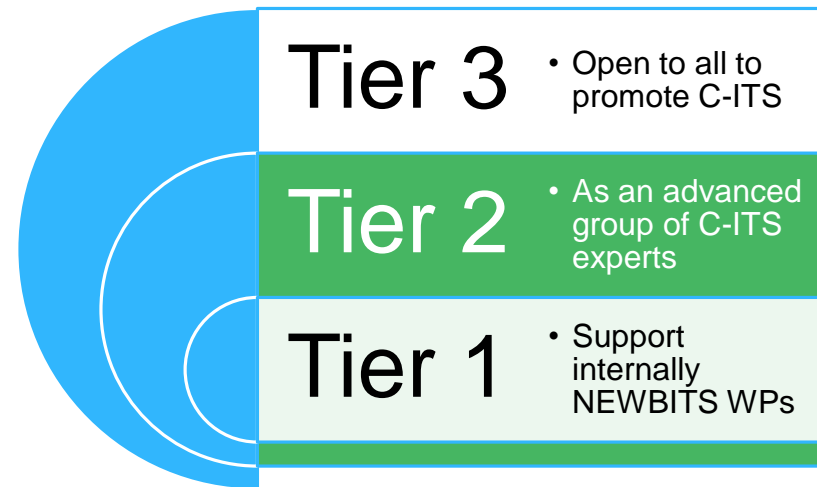




Cols three tiers of membership – Tier 2

An advanced group of C-ITS experts for:

- Networking
- Knowledge transfer
- Development of common initiatives
- Formation of interest groups

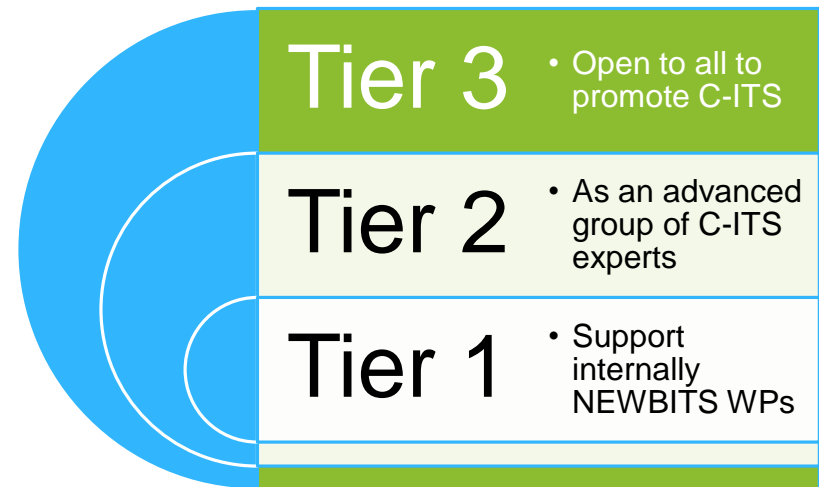




Cols three tiers of membership – Tier 3

Open to all to promote C-ITS for:

- Raising awareness on the state of the art on the fields
- Match making suppliers and customers
- Networking
- Making ITS C-ITS visible to the society
- Learning NEWBITS model





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NEWBITS Network Platform - functionalities and features to enhance Cols operation

Speaker

Ilias Trochidis
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The NEWBITS Network Platform (NNP) <http://newbits.eu>

The screenshot displays the NEWBITS Network Platform website interface. At the top left is the NEWBITS logo and the text "NEWBITS Network Platform". A search icon is located at the top right. The main content area is divided into four colored columns, each with a title, a brief description, and a "Visit" button.

Column	Title	Description	Button
Col 1	Sustainable Intercity Mobility	Intercity Mobility. Involving stakeholders providing and participating in Intelligent services based on advanced ITS platforms for city communities. Examples include carpooling and car-sharing services.	Visit Col 1
Col 2	Efficient Traffic Management Systems and Strategies	Efficient Traffic Management Systems and Strategies. Involving stakeholders active in the installation and application of intelligent traffic management control systems.	Visit Col 2
Col 3	Efficiency-maximising solutions for goods transport on water	Efficiency-maximising solutions for goods transport on water. Involving stakeholders that are active in increasing transport efficiency for water transport (although not exclusively) through the use of intelligent solutions such as real-time data collection and analysis.	Visit Col 3
Col 4	Railway customer satisfaction and safety	Railway customer satisfaction and safety. Involving stakeholders that are active in ITS solutions that increase railway efficiency and safety, through the use of solutions such as predictive maintenance.	Visit Col 4



NNP objectives

A **collaboration platform** that:

- Provides single point of access to **information** related to the NEWBITS Communities of Interest:
 - Sustainable intercity mobility
 - Efficient traffic management systems and strategies
 - Efficiency-maximising solutions for goods transport on water
 - Railway customer satisfaction and safety
- Aims at becoming an **ITS / C-ITS focused information and collaboration tool** that at the same time will foster awareness of relevant **ITS / C-ITS opportunities, applications, products and services**.

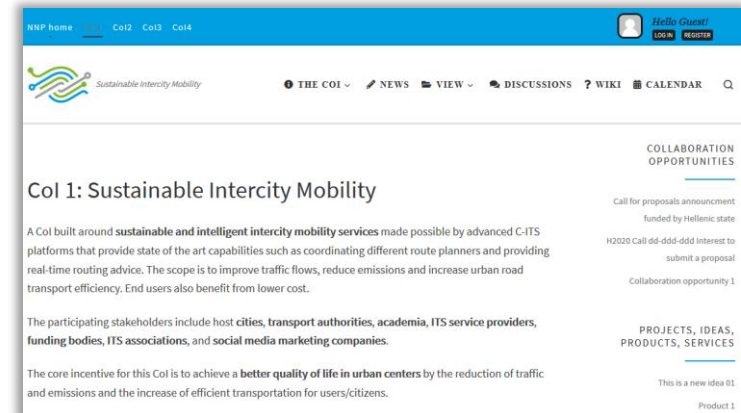


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NNP is composed of four different platforms. One for each CoI.

- <http://co1.newbits.eu> that will encourage networking activities under the topic of **sustainable intercity mobility**
- <http://co2.newbits.eu> that will encourage networking activities under the topic of **efficient traffic management systems and strategies**
- <http://co3.newbits.eu> that will encourage networking activities under the topic of **efficiency-maximising solutions for goods transport on water**
- <http://co4.newbits.eu> that will encourage networking activities under the topic of **railway customer satisfaction and safety**





Core NNP functionalities for each Col

Content Management System

- Add news
- Add new collaboration opportunities
- Add new projects, ideas, services
- Add new organisations
- Add training material
- Calendar of events

Other features

- Wiki
- Discussion Forum
- Surveys

Collaboration platform

- User profile
(account settings, profile fields)
- Activity stream
(group activity, members activity, friends etc.)
- Messages
(public and private messages)
- Notifications



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NP home Co1 Co2 Co3 Co4

Hello Guest!
LOGIN REGISTER

Sustainable Intercity Mobility

THE COI ^ NEWS VIEW DISCUSSIONS WIKI CALENDAR

- ABOUT
- ACTIVITY
- MEMBERS

Col 1: Sustainable Intercity Mobility

A Col built around **sustainable and intelligent intercity mobility services** made possible by advanced C-ITS platforms that provide state of the art capabilities such as coordinating different route planners and providing real-time routing advice. The scope is to improve traffic flows, reduce emissions and increase urban road transport efficiency. End users also benefit from lower cost.

COLLABORATION OPPORTUNITIES

Call for proposals announcement funded by Hellenic state

H2020 Call dd-ddd-ddd Interest to submit a proposal

Collaboration opportunity 1

Sustainable Intercity Mobility

THE COI ^ NEWS VIEW DISCUSSIONS WIKI CALENDAR

- COLLABORATION OPPORTUNITIES
- PROJECTS, IDEAS, PRODUCTS, SERVICES
- TRAINING MATERIAL

Col 1: Sustainable Intercity Mobility

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Next steps

- NEWBITS four CoI leaders (UAB, CE Delft, ISINNOVA, CUE) will populate NNP with **content**.
- CUE is preparing highly **professional training material** regarding the Networking Business Models in ITS / C-ITS.
- All partners will collect and publish relevant **news items** identified in the web:
 - **Collaboration opportunities**
 - **Projects, ideas, services**



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**Join the
NEWBITS Network Platform
today !**

newbits.eu

Don't miss any news!

newbits-project.eu/newsletter/



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NEWBITS Webinar #1

Unveiling the Potential of ITS Applications / Services in Europe

Recordings will be available on www.newbits-project.eu

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**Conjoint
Analysis**

**Market
Research**

Get to know
the NEWBITS
project and its
goals

Find out which
elements of an
ITS service are
key for the
potential user of
the service

Gain novel
market insights
from selected
ITS markets in
Europe